



Bott Radio Network
Richmond, MO (KAYX-FM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36677

Schedule Dates 06/23/16-06/29/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand Hanaway for Governor (12622)
Salesperson National Sales Manager, (1003)
Sales Office HOUSE
Buyer Name Feist,Chris
Phone/Fax (571) 970-6621 /
CPE 654
Account Types National/Political Candidate Agency
Billing Type Calendar
Comments Combo

Date Entered 06/22/16
Last Modified 06/22/16
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$319.36
Net Total \$1,809.68
Sales Tax

Richmond, MO (KAYX-FM)		
By Calendar Month	Spots	Rate
Jun. 2016	24	\$192.00
Grand Total:	24	\$192.00

FILE COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
4.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)	5	5	5	5	4	5			24	\$8.00	\$192.00	Richmond, MO (KAYX-FM)		6/22/16
CONFIRMATION CONTRACT																			
Accepted-Agency/Advertiser:										Accepted-Station:									
Date:										Date:									
										Comments:									



**BOTT
RADIO
NETWORK**

Bott Radio Network
Kansas City, MO/KS (KCCV-FM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36677

Schedule Dates

06/23/16-06/29/16

Advertiser

Hanaway for Governor (1 9) (6802)

Agency

Pinpoint Media LLC (3) (1487)

Product

Political (1179)

Brand

Hanaway for Governor (12622)

Salesperson

National Sales Manager, (1003)

Sales Office

HOUSE

Buyer Name

Feist,Chris

Phone/Fax

(571) 970-6621 /

CPE

654

Account Types

National/Political Candidate Agency

Billing Type

Calendar

Comments

Combo

Date Entered

06/22/16

Last Modified

06/22/16

Entered By

Jason Potocnik

CO-OP

No

Headline

Demo

Order Type

New

Package Deal

Commission %

15.00

Commission

\$319.36

Net Total

\$1,809.68

Sales Tax

Kansas City, MO/KS (KCCV-FM)

By Calendar Month

Jun. 2016

Grand Total:

Spots

24

24

Rate

\$648.00

\$648.00

FILE COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
2.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)	5	5	5	5	4	5			24	\$27.00	\$648.00	Kansas City, MO/KS (KCCV-FM)		6/22/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:



BOTT
RADIO
NETWORK
 Bott Radio Network
 Kirksville, MO (KLTE-FM)
 10550 Barkley #100
 Overland Park, KS 66212

Pinpoint Media LLC (3)
 1707 Osage St
 Suite 103
 Alexandria, VA 22302

Contract # 36677

Schedule Dates 06/23/16-06/29/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand Hanaway for Governor (12622)
Salesperson National Sales Manager, (1003)
Sales Office HOUSE
Buyer Name Feist, Chris
Phone/Fax (571) 970-6621 /
CPE 654
Account Types National/Political Candidate Agency
Billing Type Calendar
Comments Combo

Date Entered 06/22/16
Last Modified 06/22/16
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$319.36
Net Total \$1,809.68
Sales Tax

Kirksville, MO (KLTE-FM)
 By Calendar Month

Month	Spots	Rate
Jun. 2016	24	\$264.00
Grand Total:	24	\$264.00

FILE COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
3.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)	5	5	5	5	4	5			24	\$11.00	\$264.00	Kirksville, MO (KLTE-FM)		6/22/16
CONFIRMATION CONTRACT																			
Accepted-Agency/Advertiser:										Date:									
Accepted-Station:										Date:									
										Comments:									



Bott Radio Network
Kansas City, KS (KCCV-AM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36677

Schedule Dates 06/23/16-06/29/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand Hanaway for Governor (12622)
Salesperson National Sales Manager, (1003)
Sales Office HOUSE
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CPE 654
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Billing Type Calendar
Comments Combo

Date Entered 06/22/16
Last Modified 06/22/16
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$319.36
Net Total \$1,809.68
Sales Tax

Kansas City, KS (KCCV-AM)
By Calendar Month

Month	Spots	Rate
Jun. 2016	24	\$408.00
Grand Total:	24	\$408.00

FLIT COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered				
5.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)		5	5	5	4	5			24	\$17.00	\$408.00	Kansas City, KS (KCCV-AM)		6/22/16				
CONFIRMATION CONTRACT																							
Accepted-Agency/Advertiser:						Date:						Accepted-Station:						Date:					



BOTT
RADIO
NETWORK
 Bott Radio Network
 St. Louis, MO (KSTV-AM)
 10550 Barkley #100
 Overland Park, KS 66212

Pinpoint Media LLC (3)
 1707 Osage St
 Suite 103
 Alexandria, VA 22302

Contract # 36677

Schedule Dates 06/23/16-06/29/16
Advertiser Hanaway for Governor (1 9) (6802)
Agency Pinpoint Media LLC (3) (1487)
Product Political (1179)
Brand Hanaway for Governor (12622)
Salesperson National Sales Manager, (1003)
Sales Office HOUSE
Buyer Name Feist, Chris
Phone/Fax (571) 970-6621 /
CPE 654
Account Types National/Political Candidate Agency
Billing Type Calendar
Comments Combo

Date Entered 06/22/16
Last Modified 06/22/16
Entered By Jason Potocnik
CO-OP No
Headline #
Demo
Order Type New
Package Deal
Commission % 15.00
Commission \$319.36
Net Total \$1,809.68
Sales Tax

St. Louis, MO (KSTV-AM)
 By Calendar Month

Month	Spots	Rate
Jun. 2016	24	\$336.00
Grand Total:	24	\$336.00

FILE COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
6.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)	5	5	5	5	4	5			24	\$14.00	\$336.00	St. Louis, MO (KSTV-AM)		6/22/16
CONFIRMATION CONTRACT																			
Accepted-Agency/Advertiser:										Date:									
Accepted-Station:										Date:									
										Comments:									



Bott Radio Network
Branson, MO (KBCV-AM)
10550 Barkley #100
Overland Park, KS 66212

Pinpoint Media LLC (3)
1707 Osage St
Suite 103
Alexandria, VA 22302

Contract # 36677

Schedule Dates

06/23/16-06/29/16

Advertiser

Hanaway for Governor (1 9) (6802)

Agency

Pinpoint Media LLC (3) (1487)

Product

Political (1179)

Brand

Hanaway for Governor (12622)

Salesperson

National Sales Manager, (1003)

Sales Office

HOUSE

Buyer Name

Feist, Chris

Phone/Fax

(571) 970-6621 /

CPE

654

Account Types

National/Political Candidate Agency

Billing Type

Calendar

Comments

Combo

Date Entered 06/22/16

Last Modified 06/22/16

Entered By Jason Potocnik

CO-OP No

Headline #

Demo

Order Type New

Package Deal

Commission % 15.00

Commission \$319.36

Net Total \$1,809.68

Sales Tax

Branson, MO (KBCV-AM)

By Calendar Month

Jun. 2016 24

Grand Total:

\$281.04

FILE COPY

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	06/23/16-06/29/16	2	1:00	6A-7P (CST)	5	5	5	5	4	5			24	\$11.71	\$281.04	Branson, MO (KBCV-AM)		6/22/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: _____ Date: _____

Accepted-Station: _____ Date: _____

Comments: _____

2. Bgl 6/24/16

6/13/16



Insertion Order

Netrona (PR)
Pat Rulon - NH SLS mgr

(6802)
Client: Hanaway for Governor (MO) 2016
Media: Radio
Product: Radio Buy Jun 23-29, 2016
Market: MISSOURI
Separation between spots: 30
Estimate: 654
Description: Hanaway Radio Buy June 23-29, 2016
Flight Start Date: 6/23/2016 05:00 AM
Flight End Date: 6/29/2016 04:59 AM
Buyer: Chris Feist

(1487) Date: 6/21/2016
Send Billing To: Pinpoint Media, LLC
1707 Osage St.
Suite 103
Alexandria, VA 22302
Phone: 571-970-6621

Line No	Daypart Program	Daypart Code	STN Gross	Days Dur	Thu 6/23	Fri 6/24	Mon 6/27	Tue 6/28	Wed 6/29	Total Spots
MISSOURI										
	TT MO NETWORK-Radio									
	MTuWThF 6:00a- 7:00p	RT	\$88.71	60	4	5	5	5	5	24
				Total Spots:	4	5	5	5	5	24
	Total Cost:		\$2,129.04							24

Signature:

Disclaimer:

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE**

☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 6.6.16
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I, Pinpoint Media,

being/on behalf of: Catherine Hanaway,

a legally qualified candidate of the Republican

political party for the office of: Governor

in the primary

election to be held on: August 2 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Hanaway for Governor

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

James C. Thomas III

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

6.6.16

Date



Signature

To Be Signed By Station Representative

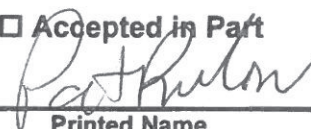
☒ Accepted

☐ Accepted in Part

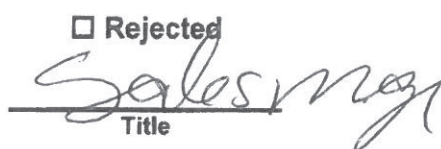
☐ Rejected



Signature



Printed Name



Title